

# Supply Chain Management

A two-part training program to develop the strategic plan guiding the relationships with and managing of your supply partners.

## Who should attend?

- Part 1: The management team
- Part 2: A cross functional team needed to manage your supply partners

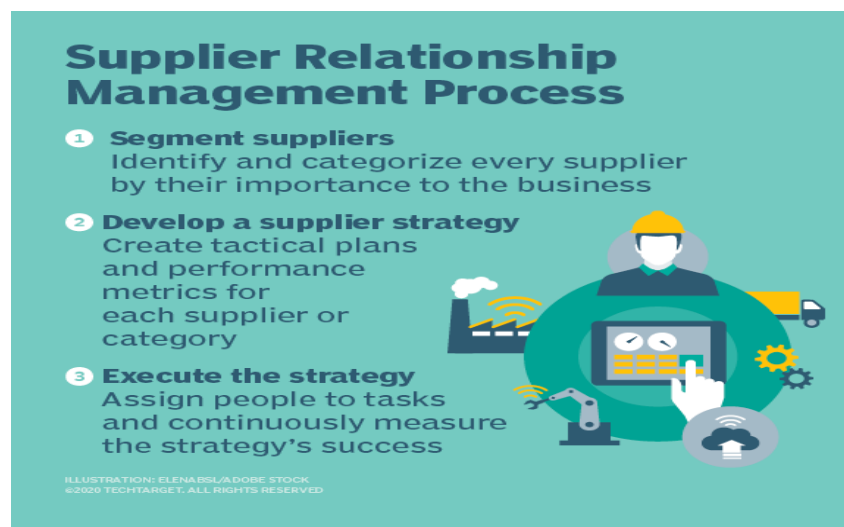
## Challenge

- Embed continuous improvement into firm's culture.
- Create strategic vision in supply management.
- Emphasize risk mediation.
- Transform a "reactive" supply chain process into a "proactive" one.

## Solution

### ***Part 1: Engaging Management***

This group is the champion for the program's success. It's important that management understands the program knows the deliverables and establishes the business strategy required to manage your supply base; thus, positioned to support the learning.



### ***Skill Development***

- Matching Supply Chain to the Business Strategy
- Supplier Relation Management and Planning
- Determining what the company wants from its suppliers

A key deliverable will be a clearly defined strategy outlining what the company expects from its suppliers and how this expectation will be monitored.

## ***Part 2: Development of the plans to execute the strategy***

This group will be a cross functional team defined by the management team charged with development of the policy and procedures designed to proactively manage day to day activities with suppliers.

### ***Skill Development***

- Supplier Relation Management and Sourcing
- Supplier Relation Management and Maintenance
- Supplier Selection
- Supplier Evaluation
- Managing Supply Chain Risk

**Team Project - The deliverable will be a proposed set of company SOPs and policies which will be presented before senior management.**



### ***Learning Reinforcement***

- **Report-Out** – Team Presentation and Written Report to Senior Management
- **Progress Audit** - Review of Program Results by Management and The Hunt Group. What is working; what is not?

### ***Business Impact***

- Big picture of strategic benefit and customer service
- Improved customer service monitored by defined metrics.
- Better handle on “predictable cost control” and cutting OH wasted time.
- Cost reduction in various areas, e.g., reduction in rejects, the frequency of “events”, overall Cost of Quality.